

Evolution Questions and Answers

What are my options?

Now you have read the announcement letter and / or attended the road-shows, you may be wondering what your options are and what next steps to take.

Option 1: Upgrade – if you want to upgrade to IRIS Law Enterprise, you need to speak to your account manager Lisa Therkelson, who will discuss the benefits of moving and will answer any queries you may have.

Your Account Manager contact details:

Lisa Therkelson – 01482 326971, lisa.therkelson@iris.co.uk

Option 2: Do nothing - If you decide the time is not yet right for you to upgrade to IRIS Law Enterprise – that's fine, it's your choice. You do need to be aware though that after October 2008 there will be no further enhancements added to Evolution, other than legislative requirements (SQL only) which will continue until July 2011.

After this date, you are still able to use the Evolution software, but from July 2011 you will be eligible to receive "Vintage" support, which is available at an additional cost.

Further information regarding the upgrade path and a useful question and answer section is contained on the following pages.

Why should you upgrade?

Firstly, no-one is forcing you to do anything. The opportunity to upgrade to IRIS Law Enterprise, however, presents your firm with access to many benefits which will enable improved competitive advantage and operational efficiency.

Immediate New Tools Delivering Instant Business Benefits

Many of the features and tools that Evolution customers have been asking for are already available in IRIS Law Enterprise. Most customers will find immediate benefit and value add from moving to IRIS Law Enterprise Edition. This includes, but is not limited to:

- Web Services
- Digital Dashboard / KPI
- Import / export of data
- CRM capabilities
- Improved Work Flow
- Document Management
- Integration with MS Outlook
- Integration with Scanning
- Integration to Digital Dictation
- Integration to Postal Address software
- Online Anti Money Laundering

The commercial benefits of upgrading to IRIS Law Enterprise are clear and include:

- The protection and future-proofing of your existing investment,
- Access to exciting new functionality,
- Access to Value Based Software – all our software is developed based on the ROI merit to a legal firm or legal department
- Additional new applications based on new technology,
- Improved Risk Management,
- Scalability

What is IRIS Law Enterprise and where did it come from?

IRIS Law Enterprise is based on the former IRIS Legal Office application. This application has won numerous awards including The Legal Technology Awards -Integrated Systems of the Year. This product is built on modern technology thus providing a long term solution to

our customers. Over the past 6 months we have conducted a full gap analysis between the Evolution platform and IRIS Law Enterprise platform. We have already added to this product to reflect the needs of our Evolution customers and will continue to do so. Going forward IRIS Law Enterprise will benefit from the input of a much larger community.

What is the future of IRIS Law Enterprise?

IRIS Legal has announced a further £5 million investment into the product portfolio over the next 3 years. IRIS Law Enterprise customers will benefit directly from this. We are currently researching new applications and innovation for this product line which is in addition to the already stated product roadmap. Over the next few months we will be running customer focus workshops as part of our process for gaining customer input to new product. At these workshops we will share some of our early product ideas. This includes, but is not limited to:

- The Networked Firm
- Self Service
- Multi-Channel Delivery
- Analytics
- CRM
- Networked Communities
- Virtual Office

What happens if I'm using the Sculptor version of Evolution?

If you decide the time is not yet right for you to upgrade to IRIS Law Enterprise – that's fine, it's your choice. However, please note that all enhancements and legislative changes to the Sculptor version of Evolution will cease after the release of 1.05o (Sculptor) in September 2008.

When will the upgrade programme commence?

Any Evolution customer can book an upgrade when they are ready. For further information, and to book your upgrade, please contact your account manager directly or email

legal@iris.co.uk

The AIM Account Management team will be pleased to assist customers in building an upgrade plan to IRIS Law. You can rest assured that IRIS has planned for this event and has invested heavily in people, resources and process to help assist customers in the upgrade process. IRIS has considerable experience, both in IRIS Legal and the wider IRIS family, in

managing upgrade projects and data migrations. We will endeavour to make your upgrade as smooth as possible.

What are the cost implications?

IRIS is offering all Evolution customers a free IRIS software upgrade path on like for like products and modules to IRIS Law at a time convenient to customers. Your annual support contract will not be impacted by this change. There is no urgency to change as the current version of the application will remain in support complete with enhancements to meet prevailing regulatory & compliance requirements.

There will be associated costs for the data migration, training, project management and any new hardware installation. The costs will depend on the nature of data migration you select and the size of your organisation. We are working hard to automate as much of this process as possible in order to meet our objective of keeping costs to a minimal level. Your account manager will be able to give you further information tailored to your needs.

What happens if I don't think IRIS Law Enterprise is Suitable?

If you feel that your requirements are not suited to IRIS Law Enterprise then you may wish to consider IRIS Law Business our product for small to medium size law firms, again your account manager will be able to advise you.