

Our Ref: AA/CB/LP2ILB

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IRIS Legal Solutions

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Dear

Re: Upgrade from LPS products to IRIS Law Business

Over the last few weeks we have invited all LPS customers to meet with the IRIS Legal Senior Management team, at a series of events across the UK, to discuss the IRIS Legal future product strategy and in particular how it relates to you. If you have not already booked to attend one of the events, you can still do so, by either emailing legal@iris.co.uk or by telephoning **01274 851577** and asking to speak to a member of the Marketing Team.

As you are aware, IRIS is one of the UK's leading business software houses (in the Top 6) delivering legal, regulatory, accounting and full service solutions to well over 60,000 UK companies. IRIS has built its leadership position and reputation based on continuous product investment and a deep understanding of customer needs. Utilising our wealth of experience, we have conducted a full review of all the products that constitute the IRIS Legal range. During the events we will be announcing that IRIS is investing further £5 million over the next 3 years in the future of IRIS Law, our market leading case and practice management suite. IRIS Law Business is the logical progression for you and will offer many operational advantages and business benefits which will result in improved return on investment. IRIS will provide customers the IRIS Law Business software **free of charge** on like for like function. There is no cost impact to your annual support agreement resulting from this upgrade.

New Tools Delivering Instant Business Benefits

Many of the features and tools that LPS customers have been asking for are already available in IRIS Law Business therefore many customers will find immediate benefit and value add from moving. This includes, but is not limited to:

- Stronger accounting support (eg. sophisticated billing guide)
- Business intelligence reporting utilising SQL Reporting Services
- Digital dashboard and KPIs for fee earners
- Integrated document management with version control, document comparison, key word searching and drag and drop ability to attach all forms of documents

- Scanning integration
- LSC e-submission and Civil Contract Service

Going forward, the commercial benefits of upgrading to IRIS Law Business are clear and include increased return on investment, improved risk management, scalability and an improved ability to compete in an increasingly competitive environment.

IRIS is starting a programme of gradual planned, phased upgrades to the .net based IRIS Law Business product. Your firm's upgrade will be arranged personally with you to fit in with your own timescales and requirements.

£5 million investment

I would like to close by thanking you for your continued business and support. We are very excited about the future of IRIS Law Business and the opportunity this presents our customers. As you can see from our further £5 million investment we remain committed to developing, with customer input, a long term technology platform that delivers real business and competitive advantage for you. The team at IRIS look forward to continuing to work with you in building a bright future for us all.

Kind regards



Arlene Adams

Managing Director IRIS Legal

Enc. LPS Question and Answer Document